

"Start living the life of your dreams and invest in your own villa in Ubud."

INTRODUCING

SERENITY



# TEAM INTRODUCTION

#### **BALIZEN PROPERTY GROUP**

Baltzen Property Group is an established real estate and property development company with a combined experience of over 58 years in sales and marketing Specializing in Luxury villas, Baltzen focuses on maximizing returns for investors through wellexecuted property management and smart investment strategies. The company operates with a strong focus on customer satisfaction and leveraging its experies to create high-return apportunities in the commettive Ball property market.





Widya Director of Balizen Property Group

With over 10 years of experience in hotel and villa sales, Widya has extensive expertise in managing sales teams specifically within the ubud area. She has successfully overseen numerous projects, ensuring high occupancy rates, profitable margins, and seamless operations in the kazury villa rental market.

**Jason**Director of Balizen Property Group

Jason brings 20 years of experience in sales and business, specializing in read estate investments and high-level marketing strategies. He has played a crucial role in building BailZen's reputation as a trusted partner for property investors by leading the sales efforts and ensuring consistent property investors by leading the sales efforts and ensuring consistent.



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# QUALITY ASSURANCE

WORKING WITH BALIZEN

#### A SHIFT IN REAL ESTATE



https://www.voutube.com/watch?v=GFC5CqL8OAq

# WELCOME TO YOUR PROPERTY PRESENTATION

Please watch the following introduction video from Managing Director Jason Serini who sets the tone for what you should expect in this exciting stage of the investment process.

# **PROPERTY**

**SNAPSHOT** 



# **PROPERTY SPECIFICS**

BUILDING SIZE: 200 m2

BEDROOMS: BATHROOMS:

CAR SPACES:

1 CAR + 2 MOTORBIKE

LAND SIZE 2.20 ARE

#### FIXED PRICE TURNKEY PACKAGE

\*Deposits are due 7 days from contract signing\*





1st Floor 2nd Floor

# PROPERTY SPECIFICS

BUILDING SIZE: 311 m2

BEDROOMS:

BATHROOMS:

CAR SPACES: 1 CAR + 2 MOTORBIKE

LAND SIZE: 3 ARE

FIXED PRICE TURNKEY PACKAGE





1st Floor

2nd Floor

## DEVELOPMENT OVERVIEW

Total Unit: 14 luxury villas

Current Status: 80% sold out; only 4 villas remaining

#### VILLA OPTIONS



#### **Architectural Style:**

## MEDITERRANEAN-TROPICAL FUSION





## **FEATURES**

- · Private pools
- Lush gardens
- Open-plan living spaces
- Wellness facilities

Architectural Style:

AVAILABLE FOR AUSTRALIAN INVESTORS (MUST HAVE EQUITY)



#### Superannuation

Investors can utilize superfunds to purchase villas; Balizen provides comprehensive guidance through the process

#### Property Management

Full-service management by Balizen ensures a stress-free investment experience

Expected ROI: Up to 15% per annum

## **INVESTMENT PROCESS**



documentation

#### **Financial Planning**

Explore financing and superannuation options

#### Company Setup

handover

Assistance with establishing necessary legal entities

#### MARKET INSIGHTS

#### **TOURISM GROWTH**

Bali aims to welcome 6.5 million international tourists in 2025, indicating a robust tourism sector



# Tomos The state of the state o

#### RENTAL YIELDS

Villas in prime locations like Ubud offer gross rental yields up to 15 % driven by short-term vacation rentals

# WHY INVEST IN UBUD





# Modern Mediterranean style in Ubud

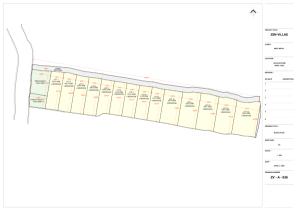
Serenity is not just a word but a unique way of living with a feeling of calm, peaceful and untroubled.

Our vision was to capture all the elements that Ubud, Bali had to offer on this beautiful project and to investors & buyers feeling a connection to mumma Bali.

Choose one of 14 Villas on our development and earn up to 65,000 USD in passive income every year.

We have 2 bedroom and 3 bedroom options starting from 305 k usd. Each vills has been designed to reflect the Tropical noture of Ubud while still living with the modern amenities, with a harmonious fusion of natural elements, colorful fabrics, and handcrafted furnishings. Our villas come fully furnished, creating an atmosphere of refined simplicity that the still reflect the still reflect the still reflect the simplicity that the still reflect the still





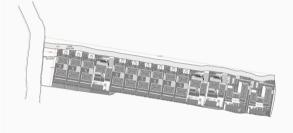
# SERENITY MASTER PLAN



# SERENITY MASTER PLAN



# SERENITY MASTER PLAN



# **UNIT AREA BALIZEN 2024**

UNIT AREA BALI ZEN UPDATE PRICE :		LAND SIZE		2 BEDROOMS	3 BEDROOMS	4 BEDROOMS
LOT 0	: Public facilities	224.8	SQM			
OT 1	: USD 305.000/ AUD 475.000	(AVAILABLE)	SQM	Yes		
LOT 2	: USD 305,000 / AUD 475,000	(AVAILABLE)	SQM	Yes	-	-
OT 3	: USD 305.000 / AUD 475.000	(SOLD)	SQM	Yes		
OT 4	: USD 305,000 / AUD 475,000	(AVAILABLE)	SQM	Yes		
OT 5 (28	R) : USD 305.000 / AUD 475.000	(SOLD)	SQM	Yes (rice field view)		
OT 6 (28	R) : USD 305,000 / AUD 475,000	(SOLD)	SQM	Yes (rice field view)		
OT 7 (2B	R) : USD 305,000 / AUD 475,000	(SOLD)	SQM	Yes (rice field view)		
OT 8 (28	R) : USD 305,000 / AUD 475,000	(SOLD)	SQM	Yes (rice field view)	-	-
OT 9 (28	R) : USD 305.000 / AUD 475.000	(SOLD)	SQM	Yes (rice field view)		
LOT 10 (3I	BR) : USD 386.509 / AUD 575.000	(AVAILABLE)	SQM		Yes (rice field view)	-
OT 11 (3E	IR) : USD 386,509 / AUD 575,000	(SOLD)	SQM		Yes (rice field view)	
LOT 12 (38	BR) : USD 386.509 / AUD 575.000	(SOLD)	SQM		Yes (rice field view)	-
LOT 13 (4	BR) : USD 487.004 / AUD 575.000	(SOLD)	SQM		-	Yes (rice field view
OT 14 (4	BR) : USD 487.004 / AUD 800.000	(SOLD)	SQM	-	-	Yes (rice field view)



Secenity Villas

# PRIME LOCATION

The Market has very specific location demands. The location needs to be centrally located. We have a great location confirmed in the south of the Uburd orac, According to the major agreeds. As remembly has become most requested to leng term say live community, also from the properties of the region of the properties. The community of the properties of



#### Price Range

- · 3 bedroom villa on 300 SQM building size 311 M2 footprint price starting from -
- 2 bedroom villa on 2.20 SQM building size 200 M2 footprint price starting from - \$ 305 000

#### **Functional Living Space**

- · Contemporary minimalist style architecture with enclosed living space
- Laid -back Luxury Villa, open space Ubud Tropical garden style. Arti tone color

#### Effortlessly Maximize Investment

- High design (Photography) features with in demand features.
- Branded property part of premium, gated community.

#### Low Cost and Easy Maintain

- Durable architecture and interior materials. · Seasonal weather proofed design.

#### **Full Turnkey**

 Units will be handed over fully equipped, furnished, styled, branded and managed. Full service management company.



#### WHY INVEST IN BALI?

#### World Touriet's Destination

More than 25 million people come to Ball all year round, domestic and international tourists alike. The villas accupancy rate can easily reach 80%, making Rail a perfect place to invest in villa rental.

#### Good Money Value

According to the investment Coordinating Council, investment in Bali's real estate has grown by 28.5% in the past 2 years. Ball property investments have high return on investment, aligned with the steady growth in tourism, affordable land price, and low averteed cost.

#### Steady Economy and Political Environment

Ball is part of indonesia, the 3rd largest democracy in the world and the largest economy in Southeast Asia, attracting over 158 Trillion IDR of Foreign Direct investment. Foreign investments are facilitated by protecting and accommodating laws.

#### Invest in paradise

With its glorious scenery, warm climate, welcoming culture and low cost of living, Ball is one of the most desirable place to live, visit, and invest. We offer a chance to make a smart investment into this magnificent part of the world.



#### WHY IN UBUD?

Ubud is one of Bali's top 5 destinations to visit. This charming town is attracting young families who are flocking in to rent and buy villas. The self-healing community and digital nomads have also found their base for

Ubbud is surrounded by breathtaking natural beauty, from the stunning the legislating in the strong the legislating rise terrors to regularize the legislating rise terrors are the legislating rise terrors and the legislating rise terrors are the legislating rise that the legislating rise terrors are the legislating rise terrors.

Ubud is the place to be Unlike other areas, the property market in Ubud is on the verge of booming, Investing in leaseholds in Ubud is all it an affordable option, which means higher returns in both income and growth. This is a great opportunity to invest in a property market that is on the rise, and to capitalize on the increasing demand for rental properties in the area.



## WHY INVEST WITH US

#### Our motto is "Quality First"



#### We analyze and select the best land

We invest in areas up to our stabdards with strong upside potential to deliver the highest ROI and value gain.



#### We design and build

We respect the highest standard of construction by ensuring the quality and integrity in all of our projects.



#### We manage for you

Our villa management experience guarantees high occupancy rate, optimizing the revenue potential and the best return on investment.



# WHY CHOOSE

With leasehold, the land price is 3 to 4 time cheaper than freehold, allowing to invest for less, get a better ROI and reach wider potential buyers when reselling. Our long term leasehold gives you the opportunity to maintain a competitive leasehold even after amortization, which optimizes you rresale value and exit strateav.





# 2 BEDROOM RENDERING



## Serenity Villas



Find Peace in Your Dream Home: Your Personal Haven

## Screnity Villas



Find Peace in Your Dream Home: Experience a Lifetime of Bliss

## Screnity Villas



Find endless happiness in your dream home.

## Screnity Villas



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# 3 BEDROOM RENDERING



### Serenity Villas



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### Serenity Villas



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### Screnity Villas



Find Peace in Your Dream Home: Your Personal Haven

### Serenity Villas



Find Peace in Your Dream Home: Experience a Lifetime of Bliss

### SCHEDULE OF FINISHES

### Standard

#### INDOOR

Air-Conditioning - Split system to common area & all

Ceiling Fans - Living room

Electrical - Telephone/TV points etc, earth leakage safety switch & generous amount of lighting & power points.

television antenna

Paint - Washable paint to walls

Doors - Teak plywood with iron structure inside Stairs - Terrazzo polish with concrete railing Blinds - Roller blinds & curtain

### BATHROOM & LAUNDRY

Showers Semi - frameless glass shower

Bath - Custom terrazzo

Vanities - Local marble top square edge with mixer tapware



### DOWN PAYMENT PLAN

5 Steps for your payment





### **TERMS & CONDITIONS**

#### The Villa & Land

- 3 bedroom villa on 300 SQM building size 311 M2 footprint price starting from - \$386,000 USD
- 2 bedroom villa on 2.20 SQM building size 200 M2 footprint price starting from - \$305,000 USD
- Includes 33 years Land Lease (option to extend 30 years at Market Value)
- Payment of 10% To Join the project and block Your Land Plot
- 14 Luxury villa in one gate Community land area
- Land Area Bali Ubud Kemenuh
- 5x Construction Payments on progression over 12 months
   Estimated timeline 12-16 months for finished Villa
- Estimated timeline 12-16 months for finished Villa
- · 2 level Luxury Medditeranean Villa

- Fully Furnished Turn Key Includes Infinity Pool
- Rice Field Views
- Rice Field Views
- Options for Larger size land and Villa
   High Roi if you choose to keep villa and Airbab
- Balizen to receive 10% for property management
- Balizen to receive 10% for property management
   All Contracts are done through Notary legal department
- Contractor Agreement will also be under a Notary Legal for finished Job
- investor acknowledges that they are silent investors or buyers and that Balizen Real estate have full autonomy to make all strategic, design and business related decisions to maximise the project.

## FREQUENTLY ASKED

QUESTIONS

BALIZEN PROPERTY

#### **OUESTION**

What is the difference between a leasehold and freehold property in ball?

### **ANSWER**

A leasehold property is owned for a set period of time,usually 25-30 years, after which the lease can be renewed again at market price Freehold properties, on the other hand, are owned indefinitely and can only be purchased through an indonesian company.

### QUESTION

What taxes are involved when buying property in bali?

#### ANSWER

The taxes involved in buying property in ball include a 10% value-added taxa 1% transfer fee and a notary fee (usually around 1% of the property value) Buyers should also consider legal fees land surveys, and other

### QUESTION

What is Ubud property market like?

#### ANSWER

The Ubud property market is one of the most popular in bali Properties in ubud tend to more expensive than in other areas of bali, but they also offer the potential for higher rental yields due to the areas popularity with tourists and expats

### QUESTION

Do I need a property manager if I invest in Bali property?

#### ANSWER

It is highly recommended that investors hire a property manager to manage their property in bail A good property manager can handle everything from maintenance and repairs to finding tenants and

collecting rent.

### QUESTION

What is the process of buying property in Bali?

#### ANSWER

The process of buying property in ball involves finding a property,negotiating the price, and completing the transaction through a notary Buyers also need to obtain the necessary permits and pay taxes and fees associated with the purchase.

### QUESTION

What are the rental yields for properties in Bali?

#### **ANSWER**

Rental yields for properties in ball vary depending on the location and quality of the property, but can range from 8-20% per year Properties in popular tourist areas tend to have higher rental yields.

### QUESTION

What is the property market like in Bali?

#### ANSWER

The property market in bali is generally stable, with increasing demand for villas and other types of properties However there can be fluctuations in the market based on economic and political factors.

#### OUESTION

What should I consider before investing in property in bali?

#### ANSWER

Before investing in property in Ballit is important to consider, factors such as location, property type, market trends, legal and tax requirements, and management and maintenance costs. It is also recommended to work with a reputable real estate agent or property management company. Invest in Serenity Villa to capitalize on Ball's booming tourism and real estate market, with the assurance of Balizen's comprehensive support and management services.





### THANK YOU

We look forward to Building Your Dream Investment Home.

+6281239622639



